**CV**

**Contact**

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**Birthplace**  Klosterneuburg / Austria / Europe

**Family status**  married

**Nationality** Austrian (German permanent resident Visa, Japanese

Possible), Chinese permanent multiple Business Visa

**Military service** 1973 8 month in Austria

**Education** 1960 - 1964 Primary school Klosterneuburg

1964 - 1968 Grammar school Klosterneuburg

1968 - 1973 (HTL) TGM College for Communications and electronics

1978 - 1982 Computer science at Technical University Vienna

2012 Licensed Exportconsultant for Asia

**Working**  since 1973

**Driving license** for cars and motorbikes (Austrian and German license)

International driving license

**Languages** English (fluent), German (native), Japanese, Chinese, Vietnamese, Tagalong, Spanish (basic)

**Actual position** Social Media and Marketing for Green Tourism and Contemporary Art in China, Support of Companies Relations to China

**Position before** Technology for Chinese Highway in Zhejiang, Shaanxi and Hubei – Telematic Support

**Focus of Business** Coaching of projects in virtual teams

Executive program management in large international projects

Crisis-management and risk-management

Reduction of project targets to the possible size and no

over delivery

Generation of success for the customer and the Project members

Infrastructure optimization, mergers and acquisitions

**Job history:**

2008 - now **china-consult Consulting Chinese Relations**

Support Trade, Technology and Production Support with China, Marketing for Green Tourism and Contemporary Art, Business Development in China and South Korea,. Certified Export consultant. Setup China Office for SAP – Consulting Companies.

2011-2012 **wwicon Business Development**

Business Development for Consulting and IT on the Chinese Market

2009 - 2011 **sopro Consulting Telematics**

Chinese Highways in Zhejiang, Shaanxi and Hubei  
Technology Transfer, Traffic Control consulting

2008 - 2009 **Siemens Carveout Manager Program** Director

Volume 3,5 mio Euro budget

Outcarving of the [SEN](http://www.enterprise-communications.siemens.com/) and [ISEC](http://www.siemens.at/isec/) department out of Siemens. About 2000 employees with infrastructure in 11 countries. Including infrastructure, [SAP](http://www.sap.com), NONSAP, HR

Process and Infrastructure separation.

2008 – 2008 **SIS D** Proposal Management and PM-Candidate

Application Development Project 7 mio Euro [German Post](http://www.deutschepost.de)

2008 – 2008 **SIS D** Project Consulting / Reviewing

For [German Banks](http://www.dresdner-bank.de/) in Frankfurt / Main in ATM – Service and Backoffice – Project – Process Optimazion

2007 – 2008  **SIS GO** Transformation Manager

Transformation Manager Project “Transformation Operational Framework” budget 800 Million Euro per year. Rollout of global services processes at Siemens Infrastructure Management and cost saving about 30 % for Siemens Global Operations. Setup Global Production Centers (GPC). Products OSD, OCD, OSD, AIP

2006 – 2007  **Siemens PSE** Project Management / Controlling

For new Software Projectmanagement Toolbox SEM NG Using [Visual Studio](http://msdn.microsoft.com/vstudio/), [Eclipse](http://www.eclipse.org/), Project Wizard, I[nfopath](http://office.microsoft.com/de-de/FX010857921031.aspx) for [Siemens PSE Department](http://www.pse.siemens.at) (7000 employees)

2006 - 2006  **PEA** Project Management and Maintenance contracting

Due of personal fluctuation and delay in schedule coaching of the existing team, installing new project manager, Dealing with service contracts. Integration project with [TIBCO](http://www.tibco.com/) and [SAP](http://www.sap.com) for the [Thailand Provincial Electricity Authority.](http://www.pea.co.th/) Proposal management.

2005 - 2005  **B-Source** Proposal Consulting

Proposal-consulting [B-Source](http://www.b-source.ch/) regarding new infrastructure rollout for 30 Mio CHF including System Management and Pay-Per-Transaction business provisioning. Offshoring in India.

2005 - 2005  **Shanghai Airport** Proposal Consulting

Proposal-consulting for Shanghai International Airport [SIA](http://www.shairport.com/) Terminal 2. IT-infrastructure. Volume about 20 Mio $

2005 - 2005  **Hydro one – Smart metering** Proposal Manager

Proposal Manager for the [Hydro One](http://www.hydroone.com/) Smart

Metering Project in [Toronto](http://www.city.toronto.on.ca/) / Canada. Replacing

1.200.000 meters in [Ontario](http://www.gov.on.ca/) Canada by

Smartmeters. Rollout of new network ([Wimax](http://en.wikipedia.org/wiki/WiMAX)). Rural Broadband Service. Volume about 200 Mio $

2005 - 2005  **Credit - Suisse –** Data Warehouse offshoring project consulting

Data warehousing and bBusiness planning / controlling. Implementation with offshoring companies in India. Customer: [Credit Suisse.](http://www.credit-suisse.com)

2004 - 2004  **ASPECT – Siemens com (Call center solution)** Program Manager

Crisis manager for a critical project for [ASPECT](http://www.aspect.com) / Siemens COM Cooperation regarding call centers. Creating a success story till 12/04.

2003 - 2004 **ASFINAG – VMIZ (Traffic control system for Austria)** Program Manager

Project manager for the consortium [Siemens](http://www.siemens.com/) – [Heusch – Boesefeldt](http://www.heuboe.de/). Building of a traffic control system for the Austrian highways owner ([ASFINAG](http://www.asfinag.at/)). Project volume 8 Mio Euro. Total volume incl. on site hardware and buildings 200 Mio Euro.

2000 – 2003 **Siemens Center of E-Excellence / CIO** Consulting / Project management

Proposal of the basics regarding e-business for the Siemens AG worldwide, Presentation to the Executive Board of Siemens.

Design and organization planning for a PMO / TMO (Project Management Office / Transformation Management Office)

Setup of a back office to manage lead projects (about 40) and e-business projects (250) worldwide.

Responsible project manager for [www.siemens.com](http://www.siemens.com)

Joining different teams for SLA and marketplaces

2000 – 2000 **Deutsche Bank / Dresdner Bank** Consulting

Preparing a business model for outsourcing the

self-service areas (ATM´s, printers,..) of

Deutsche Bank and Dresdner Bank to an

outsourcing project and later creating of an own spin off

company

1999 - 2000 **Siemens** **ICN** Productmanager

for a telecommunications product for 64 countries. Marketing, process design for rollout, training, migration

1999 - 1999 **D**reBa Program Director

**C**omBA for the Project DCD of three German

**D**euBA banks in or ATM - cash machines- budget

1.300 Million DM, 12 Part projects

1998 - 1999 **WestLB** Program Director

for the project Corporate Network at the

largest Landesbank in Düsseldorf

Project size 170 project members, 17 part projects

Project language English. Consortium EDS-SIEMENS (Windows NT, Lotus Notes) Integration of banks into WestLB and harmonize IT-Platform

1997 - 1998 **Siemens PN** Project Manager

Logistics for PN at Siemens Munich.

Worldwide logistic service to SiemensTelecommunication-Products

1996 – 1997 **BNFL** technical Project manager

for the Sellafield MOX- Plant for KWU Karlsruhe and Siemens Manchester. About 30 project members.

Project language English.

1995 - 1996 **AAHKG** Leader of the Test Team

for the baggage handling for the airport

Chek Lap Kok in Hong Kong

1994 – 1995 **Mannheimer** Consulting, Project management

**Badische V.** and Implementation of standard

software at insurances (Mannheim and Karlsruhe)

1994 **APA** Consulting

of a news agency with a textretrieval - system

1994 **Dt. Telekom** Project - Coach

for client-server-projects at German Telekom in Bremen.

Migration of a mainframe application to client-server in

UNIX-Windows-configuration

1993 **Dt. Telekom** Project management for a client-server-project

For German Telekom at Bochum

1991 – 1992 **Allianz** Project support

for performance tuning for an Austrian insurance

1990 **Lufthansa** Consulting

for German airline for a new payment and travel-service with smartcards.

1988 – 1993 **KWU** Consulting and Project management

for a large CIM-Project in NRW with main focus CAE, CAP, PPS, CAQ

1987 **Dt. Telekom** Methodology Consulting

for German Telekom at Darmstadt / Dortmund

1985 - 1986 **Software AG** Startup of the Austrian Branch

Building technical support.

1984 **Siemens PSE** Project manager

for Telecommunications Software

1983 **DeuBa**  Consulting Deutsche Bank in Frankfurt

heterogenic networks

Configuration management

EDP - automatisation/networkmanagement

Software distribution and archiving

1981 - 1982 **HelaBa** Consulting for Distributed Data Processing

**Mainz. Tagbl**. Consulting for newspaper print service

**Egypt. Gov**. Consulting for Egypt Government for ID cards

1976 - 1981 **Siemens** Project manager for System Software

development for mainframes

1973 - 1976 **Siemens** Software developer

for wire wrap technology production systems

**Business abroad:**

**Long term assignments** Beijing

Braunschweig

Bremen

Darmstadt

Duesseldorf, Rhein / Ruhr - Area

Frankfurt, Main - Area

Manchester

Muenchen

Nuernberg

Karlsruhe  
 Shanghai

Toronto

Wien

Lugano

Zuerich

**Country knowledge** Asia, preferred China, Japan, Vietnam, Cambodia, Philippines

USA, Canada, UK, Germany, Austria

Africa (Egypt, Israel, South Africa, Namibia, Swaziland)

South America (Mexico, Brazil, Argentina)

**Hobbies, personal interests** Travelling, sports, mountains, High tech, international relations, interested in economical successful Regions like USA, Japan, Korea, China, and Europe

**Projects**

**EDP** System software development

Application software development

Network projects

Automatisation / building industry

Consulting

e-business, website management, content management

**Services**  Implementation of services for IT-industry

managed services, leverage center, SLA, ITIL, ASP

Cost analyses (TCO) für IT

Implementation of SMC, NMC, user-help desk

e-business (marketplaces, supply chain, enabler, support)

**Change Management** Consulting of banks, telecom, insurance, and

production for merging departments or companies.

Integration and harmonization of IT-infrastructure

Design and implementation of SLA´s, cost models, TCO, service structures  
Merges and acquisitions, carve out

**Knowledge of branches** Airline Traffic

Banks

Consulting

Government  
 Power

Production industry

Softwareproduction

Telecom

Utilities

Traffic

Insurance