

# Matisse M. Knight

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Dear zanox Hiring Manager,

I am a partner attorney in a litigation, transactional and general practice law firm in Northern California (Carter, Momsen & Knight, PC). Despite significant success in my current role, I was pleased to find your vacancy posting for an International (American/English Law) Legal Counsel position in Berlin. I am excited by the potential of this position as it would afford me the opportunity to join a highly respected and accomplished organization, continue in a role related to my diverse professional background and contribute to the success of a team in Europe – I was previously stationed in Germany for four years and my wife is a German national (although, admittedly, my German language skills are not fluent, but it is something I continue to improve upon). Even though I am not a German qualified attorney, I am admitted in California and U.S Federal Court and my varied education and experience in law, engineering, management and the military make me uniquely qualified for a position with your internationally oriented organization.

I have a *Juris Doctor* degree from the University of the Pacific McGeorge School of Law in Sacramento, California (an ABA accredited school where I graduated in the top 15% of my class) and a Bachelor of Science degree in Mechanical Engineering from the United States Military Academy at West Point in New York (an ABET accredited school where I was certified as an EIT in the State of New York).

During my career I have gained the analytical, investigative and problem solving skills of an attorney, the management skills of a corporate manager and the leadership experience of an army officer- all of which I have employed with great success in my professional endeavors. As an attorney, I have successfully advised and represented clients on a myriad of legal issues including in the areas of contract negotiation, interpretation and litigation; real estate transactions and litigation; intellectual property; business law; insurance law; privacy and freedom of information law; environmental and land use law. As an army officer and corporate manager, I have extensive experience working with superiors, peers and subordinates to tackle and overcome tough challenges in an efficient and responsible way as a team. In various roles I have developed, implemented and managed policies, procedures and programs (including training programs for subordinates, peers and superiors) that enhance team operations and efficiency. In all positions I have also demonstrated the ability to take the initiative and be self-reliant in proficiently analyzing and addressing challenges and I take pride in coming up with innovative ways to contribute to the success of a client, team or organization.

I will be in Berlin during the first week of January, 2016 for interviews. I would welcome the opportunity to meet with you during that period or if another time is more convenient, I would be happy to accommodate your needs. I look forward to discussing my potential candidacy for this position with you and exploring the possibility of joining your team. If I can provide you with any additional information to assist in the evaluation process, please do not hesitate to ask me.

Sincerely,

Matisse Knight